



# Amr Abd Alaziz

Senior sales - telesales - call center •

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## Objectives

An experienced sales specialist with more than 8 years in this field. Customer oriented person, self driven and highly profesional. Through the years of my experience i have succeeded to maintain strong customer relations and i have added .profit to company i have worked with. My main goal is to achieve target and add value and development to company

## Work experience

**Present - 1/11/2018**

**Senior Sales**

(Manazel al wadi (Real Estate Brokers

Excellent customer service and Telesales experience which can collecting data and (making deals with customers of real estates ( Dubai - United Arab Emirates

(UAE ID valid till Feb 2021)

Achieving the target from first month, increased real estates data for the customers • who interested in the properties, accomplishing all the multitaskings

Transfer the phone call to the customers and invite them to visit our location and • .complete the reservation successfully

**1/9/2017 - 1/9/2016**

**Sales executive**

Al Samra company

An enterprise in the Kingdom of Saudi Arabia working in the field of import from abroad .and working in all plastic products for restaurants, juice shops, houses and hospitals

.Success in opening a new market for more than 200 customers •

.Set planing and targets to make strong customer relation •

.Cooperation between all sections of the company to obtain customer satisfaction •

.My main goal is to achieve target •

**1/5/2016 - 2014/ 1/9**

**Senior Sales**

Morabhat Real Estate group

Is a Kuwaiti company with many branches and this branch in Egypt,and owns many .projects outside and inside Egypt. All the branches dedicated to sell the unites

Follow up customer database and develop and provide customers with more than • .1500 customers

Transfer the phone call to the customers and invite them to visit our location and • .complete the reservation successfully

.add value and development to company •

**1/8/2014 - 1/4/2013**

**Telesales agent**

Wadi degla club

Communicate daily with customers, enter data and manage databases on successful .membership entry in the club

- Follow up the database and develop it to add more than 1000 customers
- Successful enter more than 350 members of the club
- Credibility in the contract 's projects

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## Education

2/2013 - 3/2009

**Bachelor business administration marketing . graduation in february 2013**

Arab academy for science and technology

.Study all the subjects that support the achievement of profitability and success  
I completed my military service on 1/12/2014 ,good example degree in military service .  
Sales specialist and loves dealing collective team under instruction of managers and i  
.have ideas to maximize sales and achieve targets

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## Language skills

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English : good

Arabic : native

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## Skills

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Word&excel •

Working under high pressure •

.Communication skills •

.Sales methodology •

.Relationship Building •

.Client relations •

Quick learner •