

Resume Name: Ibrahim Tawfik
Address: DUBAI - United Arab Emirates
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Contact Number: +971 559494687



Education:

- 2005: Faculty of law Tanta university
- 2008: Mini M.B.A Cairo university

Personal Information:

- **DOB:** 30 Oct 1984, Italy
- **Gender & Marital Status:** Married
- **Nationality:** Egypt
- **Visa Status:** Residency Visa
- **Driving License:** UAE Driving License

COMPUTER SKILLS:

Microsoft Word, Excel, Access, PowerPoint, Outlook Express, and Microsoft Office XP Professional

Career Objective:

"I can work independently using my own initiative or as part of a team."

Personal skills

- Can be a key motivator within a team setting and able to get colleagues to perform well above their average level.
- Problem solving by applying logical and lateral thinking to issues and then coming up with viable sales solutions.
- Good at building relationships across different levels and with people from all social or cultural backgrounds.
- Fluent in English & Italy and able to convey an articulate message's in both verbal, written and electronic form.
- Detail and process-orientated and always ensuring the right tasks are done by the right people at the right time.
- Can negotiate efficiently and able to manage people's expectations in any high-pressure sales environments.
- Conducting himself in a professional manner & able to act as a perfect ambassador for any company he works for.
- Adhering at all times to the strictest interpretation of all relevant Codes of Practice and Professional Conduct.
- Adaptable by nature, flexible in her opinions and someone who is open to changing arrangements at short n

Professional Experience:

- DAMAC - <https://www.damacproperties.com/en>
DAMAC Properties, a leading luxury real estate developer.

Dec2017 - Present

Job description .relationship manager, responsible for selling across Damac's properties to investors, Source potential investors and establish/maintain a good work relationship.

- True Home Group - www.truehome.ae
Properties Management Services, Building Materials Trading, Advertising and Publishing.

April 2016 - Nov.2017

Company Industry: Real Estate, Building Mat. TR., Printing
Job Role/Department: receiving clients' requirement, manage phone calls and correspondence (e-mail, letters), scheduling Clients viewing, Properties Researches, Properties Advertising (Marketing)
Property Consultant

- Al- Jazeerah Bank

Jan 2013 - Dec 2015

Jeddah - KSA
Job Role/Department: Loans Direct Sales
Sales Consultant

SABB BANK
Mar 2009 - Dec 2012

Jeddah - KSA
Personal finance and credit card sales
Job Role/Department: the role involves targeting profiled potential customer and sourcing new business for the bank
Sales consultant
Call Center - Costumer Care

Language

- **Arabic:** Mother Tongue
- **English:** Good
- **Italy:** Good