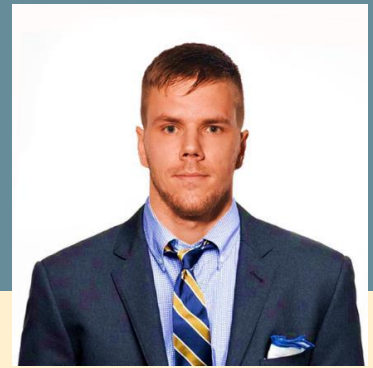


# Kirill Stogniy

## Sales & Customer Service

Phone: +971 55 7672 421 | Email: stags1992@gmail.com | Skype : stognei  
Address: Dubai Marina, JLT metro station, Yacht Bay Tower  
Nationality: Russia Visa Status: Residence



## Experience

May.2018 \_  
Present

### PROPERTY CONSULTANT

The First Group  
UAE , Dubai

**TFG are property developers, 30 years on the market, more than 1200 people work in this company and have 20 projects in the UAE.**

- Accompanying visitors to the site and explaining the specifications of the Hotel Investment.
- Consulted clients and helped them choose the best option from the available alternatives according to their requirements and budget.

Sep.2017 \_  
May.2018

### SALES MANGER

Elite Realty Real Estate Broker  
UAE , Dubai

**Elite Realty from 2013 on the market, more than 40 people work in this company.**

A hard-working, knowledgeable and target oriented with an extensive successful sales record. Skilled in bringing out the best in staff; able to manage effectively and recruit talent. Strong organisational and time management ability; skilled in planning, scheduling and meeting deadlines. Driven to succeed; a valuable addition to a forward-thinking company with strong opportunities for progression.

Jul. 2016 \_  
Sep.2017

### PROPERTY CONSULTANT

Azizi Developments  
UAE , Dubai

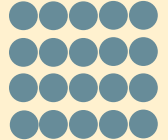
**Azizi Developments 8 years on the market, more than 1000 people work in this company.**

- Advice and discuss various opportunities of property services.
- Assemble detailed property portfolio and present it to clients.
- Answering calls and e-mails and providing details of the available properties for sale.
- Accompanying visitors to the site and explaining the specifications of the property.
- Consulted clients and helped them choose the best option from the available alternatives according to their requirements and budget.

## Skills

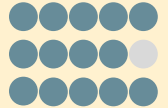
### PERSONAL

Communication  
Customer Service  
Organizational  
Motivated



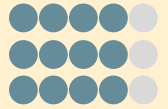
### LANGUAGES

Russian  
English  
Ukrainian



### ADDITIONAL

Illustrator,PH,InDesign  
Word, Excel, PowerPoint  
Graphic Design



## Education

### UKRAINIAN STATE ACADEMY OF PHYSICAL CULTURE

Physical education, manager of physical training  
2009 - 2014

### DUBAI, UAE - AZIZI DEVELOPMENTS

Certificate of Completion Seles Training  
March 2017

### MOSCOW, RUS - NVD COMPANY

Certificate of Completion Sales Training  
December 2016

### DUBAI, UAE-THE FIRST GROUP DEVELOPMENT

Certificate of Completion Sales Training  
June 2018

Jan. 2015 –  
Jun. 2016

## RELATIONSHIP MANAGER

NVD Company of Real Estate

Russia , Moscow

**NVD company 6 years on the market, more than 400 people work in this company.**

- Source potential investors and establish/maintain a good work relationship.
- Advice and discuss various opportunities of property services.
- Assemble detailed property portfolio and present it to clients.
- Prospect for potential customers via e-mail, telephone, management referrals.
- Build awareness and knowledge of the property market in Moscow (and other) and study factors influencing property market.