

# Mohammed Ahmed Abdel Moaty

Deira Dubai,U.A.E.

Mobile: 052-2064635

Email: [omarshaheen8893@gmail.com](mailto:omarshaheen8893@gmail.com)



## Objectives.

Seeking a challenging position in a progressive organization with an aim to contribute positively towards the objective of the organization to the best of my capabilities to develop my professional skills.

## Personal skills

- ✓ Enthusiastic, self motivated and understanding.
- ✓ Excellent customer service skills and multi-tasking
- ✓ Strong desire to help people.
- ✓ Excellent interpersonal and communication skills.
- ✓ Creative, patient and persuasive.
- ✓ Leadership and entrepreneurial skills.
- ✓ Makes rapport to create loyal and satisfied customers.

## Employment History

**COMPANY** : Salam Galaries in (Qatar)

**POSITION** : Sales man

**DURATION** : 1 year working



**COMPANY** : Salam Galaries in (Qatar)

**POSITION** : Manager

**DURATION** : 1 year working



**COMPANY** : Professional real state in(Qatar)

**POSITION** : Sales& manager

**DURATION** : 4 years working



**COMPANY** : BANQUE DU CAIRE (in Egypt)

**POSITION** : Customer Service

**DURATION** : 1<sup>st</sup> of Aug 2002 to 2004



**COMPANY** : MOBILIL MOBILE COMPANY (in Egypt)

**POSITION** : Customer Service

**DURATION** : 1<sup>st</sup> of Sept 2004 to 2005



**COMPANY** : AL SIRAJ REAL STATE COMPANY (in Dubai)  
**POSITION** : Real Estate Consultant  
**DURATION** : 15<sup>th</sup> Feb 2014 to 10<sup>th</sup> Feb 2016

**COMPANY** : ALAYOUBI SMART IT AND SECURITY SOLUTIONS (in Dubai & Abu Dhabi)  
**POSITION** : Sales Account Manager  
**DURATION** : 7<sup>th</sup> May 2016 to Till Now

## **Duties & Responsibilities**

- There is an experience and a customer base of four banks within the state
- Listening to customer requirements and presenting appropriately to make a sale.
- Maintaining and developing relationships with existing customers in person and via telephone calls and emails.
- Cold calling to arrange meetings with potential customers to prospect for new business.
- Responding to incoming email and phone enquiries.
- Acting as a contact between a company and its existing and potential markets.
- Negotiating the terms of an agreement and closing sales.
- Gathering market and customer information.
- Contacting importer and exporter to promote company s'business.
- Monitoring co-sales staff and submitting reports to general manager.

## **EDUCATION**

- **B.Sc Of Arts 2002**

## **PERSONAL INFORMATION**

NATIONALITY : Egyptian  
BIRTH DAY : 28/07/1978  
MARITAL STATUS : Married  
GENDER : Male  
RELIGION : Islam  
VISA STATUS : Employment Visa

## **DRIVING LICENCE**

License : Valid Light Vehicle (Automatic)

## **LANGUAGE**

ENGLISH : Good  
ARABIC : Mother tongue

I hope to join your successful team and looking to works as (sales officer ,call Center or customers service

**Mohammed Ahmed Abdel Moaty**  
Applicant



**Professional  
Real Estate Co.**

## EXPERIENCE CERTIFICATE

May 20, 2015

To whom it may concern;

This is to certify that Mr. Mohammed Ahmed Abdel Moaty has been an employee of Professional Real Estate Co. from May 2010 to May 2015 and has served in the following positions.

1. from May 2010 to April 2011, Sales Consultant
2. from April 2011 to May 2015, Assistant Marketing Manager

His major responsibilities included working on handling inquiries to new client, dealing with all customer enquiries in a professional manner, developing marketing opportunities and plans and Identifies marketing opportunities by identifying client's requirements.

During this period we have observed him to a motivated, competent and professional. We found him active and competent in executing all assigned tasks. He is professional, hard-working and a devoted and motivated employee whose dedication in taking initiative and contribution for the progress of the company over his years of service here.

We wish him success in his endeavors.

Sincerely,

Mohamed Sayed Abdelmaksoud  
CEO

**Professional  
Real Estate Co.**  
DOHA - QATAR - P.O.BOX 4362