

ROHIT BATHRE
Mobile: +971 501356478
E-mail: rohitbathre19@gmail.com
Sales & Banking Professional



Objective

To work in the challenging and highly productive environment and to gain practical knowledge. Looking for opportunities to work in better conditions and contribute towards improving working level to new heights or excellence; both organizational and personal. Highly-motivated, enthusiastic and hard-working professional. Willing to progress in my career and embrace new skills, ready to meet new challenges in a fast-developing and dynamic work place being strong individual as well as a reliable team worker.

Education

Bachelor of Engineering (B.E)
Institution: Oriental Engineering College, Jabalpur, M.P, India.
Year of Passing: 2010-2014

Math/Science (H.S.C.)
Institution: Leonard Higher Secondary School Jabalpur, M.P, India.
Year of Passing: 2010

Technical Skills

Completed Diploma in basics of computer (MS OFFICE)

Familiar with Internet & its importance for sending and receiving information.

Work Experience

Senior Mortgage Advisor April 2018 – Present
Capital Connect Commercial Brokerage LLC (Dubai, UAE)

- Coordinating with clients as per the requirement.
- Coordinating with Real Estate Agencies.
- Documents work process as required.
- Providing excellent interpersonal and customer service skills.
- Focusing on the closer of the cases as submitted.

Senior Mortgage Advisor Jan 2017 – March 2018
Home Solutionz Mortgage Broker LLC (Dubai, UAE)

- Advising clients on the home buying process
- Finding out about your client's finances
- Explaining the different types of mortgage
- Explaining about repayments and mortgage protection
- Offering a number of mortgage options for the client to choose from
- Selling related financial products like buildings or life insurance
- Helping the customer complete the mortgage application
- Meeting sales targets
- Dealing with estate agents, values and mortgage lenders
- Keeping up-to-date with new mortgage products and any changes in the law

Home Solutions Mortgage Broker LLC (March 2015 - Present)

Mortgage Advisor

- Coordinating with all banks as per client requirement.
- Field Visits.
- Coordinating with Real Estate agencies for Joint Venture and Partnership.
- Managing team with Excellent Market knowledge.
- Document work processes as required.
- Performing other duties as assigned
- Ensure efficient telephone communication.
- Collect payments and co-payments for all services.
- Providing excellent interpersonal and customer service skills.

Rohini Electricals Ltd., India. (June 2014 – January 2015)

Site Engineer

- Maintaining the equipment's and factory handling.
- Guiding people for the project performing.
- Handling site employees.
- Coordinating with Constructors and Builders.

Strengths

- Microsoft Office package, excellent in Excel.
- Extensive Sales Knowledge and Networking.
- Banking retails products Knowledge.
- Excellent communication Skills as well as Quick Learner.
- Creative-optimistic-enthusiastic team player.
- Self-motivated, able to achieve immediate and long term goals and meet operations deadline.

Other Personal Details

DOB: 15th May 1992

Nationality: INDIAN

Passport no: M0195156

Languages: English, Hindi, Marathi.

Visa Status: Employment

UAE Driving License: YES

DECLARATION:

I hereby declare that all the information mentioned above is true to best of my knowledge.